

Table I

AUM REPORT FOR THE QUARTER ENDED (30/09/2011)

Asset class wise disclosure of AUM & AAUM

Rs. in Lakhs

Category	AUM as on the last day of the Quarter	Average AUM for the Quarter
Income	180,623.41	190,358.08
Equity (other than ELSS)	61,585.37	68,499.17
Balanced	848.53	891.36
Liquid	224,941.82	380,465.06
Gilt	2,635.76	2,169.39
Equity - ELSS	4,128.41	4,444.09
GOLD ETF	0.00	0.00
Other ETF	0.00	0.00
Fund of Fund investing overseas	0.00	0.00
Total	474,763.31	646,827.15

Table II

AUM REPORT FOR THE QUARTER ENDED (30/09/2011)

Disclosure of percentage of AUM by geography

Geographical Spread	% of Total AUM as on the last day of the Quarter
Top 5 Cities	85.77%
Next 10 Cities	9.62%
Next 20 Cities	2.36%
Next 75 Cities	1.75%
Others	0.51%
Total	100.00%